

Government of Bihar

Election Department

Office of the Chief Electoral Officer, Bihar
7, Sardar Patel Marg (Mangles Road), Patna-800015

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Proceedings of the Departmental Purchase Committee cum Bid Evaluation Committee meeting held under the chairmanship of Joint Secretary, Election Department, Bihar on 04.03.2022 at 11.00 AM in the office of CEO, Bihar for opening & evaluation of Technical bids for "Printing and supply of Personalized color PVC Elector's Photo Identity Cards with high security Hologram (hot stamped), welcome letter, voters pledge and voter guide with all other security features."

The following were present in the meeting:-

Departmental Purchase Committee

1. Sri Kanhaiya Prasad Srivastava,
Joint Secretary, Election Department, Bihar - Chairman
2. Smt. Nivedita Sinha,
Deputy Election Officer (HQ), Election Department, Bihar - Member
3. Sri Dhiraj Kumar,
Deputy Election Officer (HQ), Election Department, Bihar - Member
4. Sri Rakesh Kumar,
Internal Financial Advisor, Election Department, Bihar - Member
5. Sri Sudhanshu Shekhar
Assistant Director, Department of Industries, Bihar - Nominated Member

Representative of Bidder

1. Sri Muthuram Bhupathy,
Vice President – Sales, KL Hi-Tech Secure Print Limited, Telangana.

At the outset, Joint Secretary (Election Department) welcomed the members of the Departmental Purchase Committee cum Bid Evaluation Committee as well as representative of the bidder, and the purpose of the meeting was explained to them. It was informed that a single-stage two envelope unconditional online bid was invited on state eproc website/portal on behalf of the Election Department, Govt. of Bihar for the shortlisting of Print Service Provider (PSP) for rate contract for "Printing and supply of Personalized color PVC Elector's Photo Identity Cards with high security Hologram (hot stamped), welcome letter, voters pledge and voter guide with all other security features" upto 05:00 PM of

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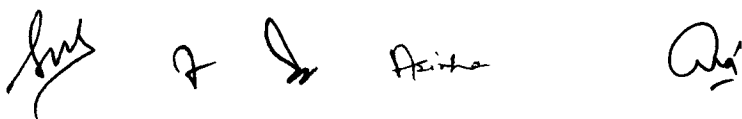
02.03.2022. The end date for submission of one set of Technical bid duly signed in physical copy was 03.03.2022 upto 03:00 PM.

First of all, the box containing the physical copies of the Technical bids was opened before all the members and the representative of the bidder. On the eproc website, four bids were submitted while six bidders had purchased the bid document. Next step in the online opening of the bid documents was to click on the EMD authorization tab. Before clicking EMD authorization tab, the EMD/Bid Security physically provided by the bidders were checked for all the four bidders namely (1) KL Hi-Tech Secure Print Limited, Telangana, (2) MCT Cards & Technology Private Limited, Karnataka, (3) SELP India Pvt Ltd, Navi Mumbai, Maharashtra and (4) M-Tech Innovations Ltd., Pune.

SELP India Pvt Ltd, Navi Mumbai, Maharashtra:-

Bid Security in the form of Bankers Cheque/Demand Draft/Bank Guarantee was not physically submitted by the bidder SELP India Pvt. Ltd., Navi Mumbai, Maharashtra; instead, an MSME certificate was found uploaded.

In the Bid Data Sheet (BDS) of RFP, under note point no. 4, it is clearly stated, **"In case any bidder fails to physically submit the Banker's Cheque/ Demand Draft/ Bank Guarantee for Tender Fee, Bid Security, and Processing Fee on or before the prescribed last date/time in the BDS, its bid shall not be accepted."** In section III Instruction to Bidders (ITB), clause 11) a) of bid security states, **"Every bidder, if not exempted, participating in the procurement process will be required to furnish the bid security as specified in the NIB. a) In lieu of bid security, a bid securing declaration shall be taken from Departments of the State Government Undertakings, Corporations, Autonomous bodies, Registered Societies and Cooperative Societies which are owned or controlled or managed by the State Government and Government Undertakings of the Central Government"**. SELP India Pvt. Ltd., Navi Mumbai, Maharashtra is not covered by clause 11) a) of the RFP. Further, as per clause 11) d) of RFP, **"Any Bid not accompanied by Bid Security or Bid Securing Declaration, if not exempted, shall be liable to be rejected"**. Hence, in keeping with the conditions laid down in the RFP, the bid document of SELP India Pvt. Ltd., Navi Mumbai, Maharashtra, was rejected.



EMD/Bid Security have been provided by other three bidders, namely (1) M-Tech Innovations Ltd., Pune (2) KL Hi-Tech Secure Print Limited, Telangana, and (3) MCT Cards & Technology Private Limited, Karnataka. Accordingly, the technical bids of the other three bidders were downloaded one after another from the eproc website. One file named 'tenderdocsingeddoc1a' uploaded by M-Tech Innovations Ltd., Pune, could not be opened after downloading as the file was corrupted. In note point 3 after BDS in the RFP, it is mentioned that "However, to ensure more clarity, bidders are also expected to send the physical complete and signed copy of the entire bidding document except financial bid to the Office of the CEO, Bihar immediately after uploading the bid document on e-proc site. In any case, the physical copy should reach before the bid opening. If the physical copy is not delivered, bid processing will take place solely based on electronic bid document uploaded on eproc site. Bidders should ensure that there is no anomaly between the electronic and physical bid document. Physical copy will be referred to only if there is no clarity in the electronic document. Discretion in this regard will be completely that of the DPC/CEO." Hence the hard copy submitted by the bidder was referred to accordingly.

After examination of technical bids of all the three bidders following conclusion(s) was drawn by the Departmental Purchase Committee:-

1. KL Hi-Tech Secure Print Limited, Telangana: -

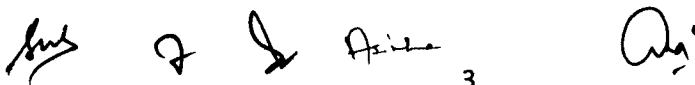
After careful examination of pre-qualification documents, the Bid Evaluation Committee considered KL Hi-Tech Secure Print Limited, Telangana, as technically qualified as it fulfilled all the twelve pre-qualification criteria set in the RFP.

2. MCT Cards & Technology Private Limited, Karnataka: -

The technical bid submitted by the bidder was examined by the Bid Evaluation Committee. The bidder was found to have fulfilled all the pre-qualification criteria and therefore, approved as technically qualified.

3. M-Tech Innovations Ltd., Pune: -

- a) The bidder has submitted certified copies of Income Tax Return (ITR) filed by the firm for only two financial years, i.e. 2018-19 and 2019-20, whereas clause 10 of pre-qualification criteria mentions that bidders "should have filed Income Tax Returns for the three financial years, i.e. 2018-19, 2019-20 and 2020-21 and submit certified copies of the same."

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- b) The bidder has submitted only sample PVC cards, whereas in section II of RFP, after the Technical evaluation sheet (Table -2), it is mentioned that **“bidder should submit 10 Sample PVC cards, Envelope and cover letter as per RFP technical specification and ISO standards. The election department reserves the right to get it checked from Government testing labs. Any deviations from specifications may result in disqualification.”**
- c) In section II of RFP after the technical evaluation sheet (Table -2) in point 3, under the heading **Method of marking and document required**, it is clearly stated, **“Presentation - Bidder must submit the presentation with photographs, videos (if required) detailing the facilities (in-line with the bid requirements) of the proposed location(s) and other criteria with the online bid. The presentation can be submitted in hard copy also”**. The bidder has neither uploaded the soft copy of the presentation nor submitted the hard copy. Technical evaluation will be incomplete without presentation. Moreover, in the absence of a presentation committee will not be able to holistically evaluate the bidder. Section II of RFP after Technical evaluation sheet (Table -2) clearly mentions that **“Documentary evidence must be furnished against each of the above criteria along with an index. All documents must be signed by the CS/authorized signatory of the bidder. In the documents submitted in pursuance of eligibility criteria, relevant portions should be highlighted.”**

Since bidder M-Tech Innovations Ltd., Pune failed to comply with the terms of the tender documents and did not act according to the instructions contained in the RFP, the Bid Evaluation Committee decided to reject the bid.

Technical evaluation was undertaken for the two bidders, namely KL Hi-Tech Secure Print Limited, Telangana and MCT Cards & Technology Private Limited, Karnataka, who have fulfilled the Pre-qualification criteria.

The Technical Evaluation Sheets for the two bidders, namely KL Hi-Tech Secure Print Limited, Telangana and MCT Cards & Technology Private Limited, Karnataka, have been enclosed as Annexure-1 and Annexure-2, respectively.

In the RFP, it is mentioned under Section-II, 3)SELECTION PROCESS, 3. Technical Evaluation, b.” **In order to qualify as ‘Technically Qualified Bidder’ (TQB), bidders should have scored a minimum of 75 marks. Only TQBs with a minimum of 75 marks will be considered for**

 The bottom of the page features several handwritten signatures and initials in black ink. From left to right, there is a signature that appears to be 'Suresh', followed by a symbol resembling the number '2', another signature, the word 'Hinda', the number '4', and a final signature that looks like 'Anil'.

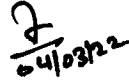
financial Evaluation.”

Upon completing the Technical Evaluation of both the pre-qualified bidders, it was found that both bidders have Technically Qualified by scoring more than 75 marks.

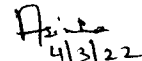
Therefore, the Departmental Purchase Committee cum Bid Evaluation Committee recommends the Financial Evaluation of the two bidders, namely KL Hi-Tech Secure Print Limited, Telangana and MCT Cards & Technology Private Limited, Karnataka, and the bids of SELP India Pvt Ltd, Navi Mumbai, Maharashtra and M-Tech Innovations Ltd., Pune may be rejected for the reasons cited earlier in the proceedings.



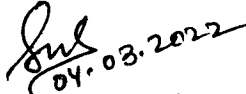
(Rakesh Kumar)
Internal Financial Adviser
Member



(Dhiraj Kumar)
Deputy Election Officer (HQ)
Member



(Nivedita Sinha)
Deputy Election Officer (HQ)
Member



(Sudhanshu Shekhar)
Assistant Director,
Department of Industries,
Nominated Member



(Kanhaiya Prasad Srivastava)
Joint Secretary
Election Department, Bihar
Chairman

KL Hi-Tech Secure Print Limited, Telangana
Technical evaluation sheet

S. No.	Criteria	Max. Marks	Marks Obtained	Documents submitted
1	Capability and Profile	35		
1.1	Infrastructure Quality	15		Self Declaration
	1. Space available, free & utilized (Minimum free space required should be commensurate to store 10 days production capacity.)	8	8	
	2. Space connectivity (by road, rail and air)	3	3	
	4. Physical security etc a. Round the clock security provision. b. CCTV surveillance Cameras at all strategic locations (both inside and outside the premise) with 30 days recording facilities. c. Entry only through biometric/Card punching system.	4	4	
1.2	Quality of Machines (How to meet the required output per day with a working sheet)	10		Self Declaration and Certificate from CS
	(i) Automation,	2	2	
	(ii) Computerization	2	2	
	(iii) Production in volumes	4	4	
	(iv) Integration of processes	2	2	
1.3	Quality/experience of Technical personnel (preferably more than three years experience)	10		Self Declaration
	(i) Project Manager	3	3	
	(ii) IT Team	4	4	
	(iii) Operation Team	3	3	
2	Past experience of the Firm (Turnover)	50		
2.1	Average Annual Turnover from the Printing operations (including PVC cards) within India only, during the previous three financial years (2018-2019, 2019-2020 and 2020-2021):	10		Certificate from CA
	(i) up to INR 10 crores	5		
	(ii) > INR 10 Crore	10	10	
2.2	Value of completed PVC card printing projects within India during the last Four years awarded by Government/PSUs/Banks as on 31.03.2021:	15		Work Order from Department of Food and Civil Supplies, Govt. of Punjab, Canara Bank, PNB, Central Bank of India
	(ii) More than 3 crores, less than 4 crores	10		
	(ii) More than 4 crores	15	15	
2.3	Experience in years (PVC Card Printing)	10		Work Order from office of CEO, Andhra Pradesh and Telangana
	5 or more than 5 years, but less than 10 years	5	5	
	More than 10 years	10		
2.4	Installed capacity of printing Colour PVC EPICs	15		Certificate from CS
	20,000 -1 lakh per day	10		
	More than 1lakh per day	15	15	
3	Presentation for Proposed Methodology	15		
3.1	Printing, Hot Stamping, Assembling and Dispatch Solution, Quality of proposed MIS	7	7	Copy of Presentation
3.2	Brief profile of the firm	2	2	
3.3	Physical and Data Security	3	3	
3.4	Innovation and features beyond proposed requirements	3	2	
		100	94	

Signature
24/03/2022

Signature
4/10/22

Signature
4/13/22

Signature
4/13/22

MCT Cards & Technology Private Limited, Karnataka

Technical evaluation sheet

S. No.	Criteria	Max. Marks	Marks Obtained	Documents submitted
1	Capability and Profile	35		
1.1	Infrastructure Quality	15		Presentation
	1. Space available, free & utilized (Minimum free space required should be commensurate to store 10 days production capacity.)	8	8	
	2. Space connectivity (by road, rail and air)	3	3	
	3. Physical security etc a. Round the clock security provision. b. CCTV surveillance Cameras at all strategic locations (both inside and outside the premise) with 30 days recording facilities. c. Entry only through biometric/Card punching system.	4	4	
1.2	Quality of Machines (How to meet the required output per day with a working sheet)	10		Certificate from CS
	(i) Automation,	2	2	
	(ii) Computerization	2	2	
	(iii) Production in volumes	4	4	
	(iv) Integration of processes	2	2	
1.3	Quality/experience of Technical personnel (preferably more than three years experience)	10		Self Declaration
	(i) Project Manager	3	3	
	(ii) IT Team	4	4	
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2	Past experience of the Firm (Turnover)	50		
2.1	Average Annual Turnover from the Printing operations(including PVC cards) within India only, during the previous three financial years (2018-2019,2019-2020 and 2020-2021):	10		Certificate from CA
	(i) up to INR 10 crores	5		
	(ii) > INR 10 Crore	10	10	
2.2	Value of completed PVC card printing projects within India during the last Four years awarded by Government/PSUs/Banks as on 31.03.2021:	15		Work Order from BOB, Canara Bank, Andhra Bank, Central Bank, ICICI Bank
	(i) More than 3 crores, less than 4 crores	10		
	(ii) More than 4 crores	15	15	
2.3	Experience in years (PVC Card Printing)	10		Certificate from SBI and other banks
	5 or more than 5 years, but less than 10 years	5		
	More than 10 years	10	10	
2.4	Installed capacity of printing Colour PVC EPICs	15		Certificate from CS
	20,000 -1 lakh per day	10		
	More than 1lakh per day	15	15	
3	Presentation for Proposed Methodology	15		
3.1	Printing, Hot Stamping, Assembling and Dispatch Solution, Quality of proposed MIS	7	7	Copy of Presentation
3.2	Brief profile of the firm	2	2	
3.3	Physical and Data Security	3	3	
3.4	Innovation and features beyond proposed requirements	3	2	
		100	99	

Ans
04/03/2022
4/3/22

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04/03/22

Answer
4/3/22

Ans
4/3/22